

SRES® Seniors Real Estate Specialist®

Designation Course

March 25 & 26 ~ 9:00am – 4:30pm

Instructor: Mark Given, CRS, ABR, GRI, SRES

Course Fee: \$399.00

Location: Durham Regional Association of REALTORS®

REALTORS® who want to specialize in the real estate needs of maturing Americans are earning the Seniors Real Estate Specialist (SRES®) designation by taking the new SRES® course designed and conferred by the Real Estate Buyer's Agent Council (REBAC) of the National Association of REALTORS®. An SRES® designee can help homebuyers and sellers ages 50 and over make wise decisions about selling the family home, financing, buying rental property, or managing the capital gains and tax implications of owning real estate, among other issues. In addition to guiding clients to the right experts on tax laws, probate, estate planning, and a variety of equity conversation strategies, Seniors Real Estate Specialist® can offer clients relevant information on current trends in senior real estate transactions.

What does my \$399.00 course fee include?

- ▶ Seminar Fee / Marketing package
- ▶ Placement on the SRES web site and first year's membership dues (renewal is \$99.00 per year)

What do I have to do to receive designation?

- ▶ Attend 100% class time
- ▶ Pass the course test

Earning the SRES® also gives you the following credits:

- ▶ Meets the North Carolina Real Estate Commission requirements for 4 hours of NC elective credit.
- ▶ Meets the elective requirement for the ABR designation.

REGISTRATION

- ▶ Mail completed registration to DRAR at 4236 University Drive, Durham, NC 27707.
- ▶ Fax completed form to 919-403-2021.
- ▶ Website at www.durhamrealtors.org
- ▶ If questions, call DRAR at 403-2117.

Name:				
Company:				
Address:				
City:		State:		Zip:
Work Phone:		Home Phone:		Fax:
Email:				
Method of Payment:	<input type="checkbox"/> Visa	<input type="checkbox"/> MasterCard	<input type="checkbox"/> Check Enclosed (Payable to: DRAR)	<input type="checkbox"/> Cash
Account Number:			Exp Date:	
Signature:				

Cancellation Policy: Course registrations are non-transferable and non-refundable.