



**The Durham Regional Association
of REALTORS® Presents
Ninja Selling Business Systems
A CRS One Day Course**



**Instructor,
Zan Monroe**

**Wednesday, June 17, 2009
8:30 am – 5:00 pm
DRAR, 4236 University Drive – Durham, NC**

**Course Fee: \$150
Early Registration Fee: \$125
(Must be received by Friday, May 29th)**



Get Serious. Get a CRS.

**Ninja Selling Business Systems answers the question....
What do I do tomorrow to become more successful?**

Apply the successful Ninja Selling Business Systems model to my business plan!

Ninja Trained agents are profitable no matter what the market is doing. Ninja Systems provides actual tools and formulas that are used to organize your business, give you a weekly routine and provide you with the systems you need for success in any market!

Topics Covered:

- ✓ **Swimming in Abundance Calculator** – How to calculate the size of your Real Estate Business
- ✓ Develop an effective program to **keep in touch** – **KIT Formula**
- ✓ Create a **Ninja weekly routine** for success
- ✓ Develop a plan to **identify customers with change** that will need to purchase or sell this year!
- ✓ Build the 24 point **Ninja Business Plan** to develop a systematic approach to your business

P. J. Gentry, CRS, GRI states

"The Ninja Training Classes are just plain fun and they also give you guidance on how to propel your business forward by utilizing your existing client base and referral network. The simple principals taught will give you the ability for great growth by using your current assets while still having a life".

Ninja Selling Business Systems Registration Form

Send payment and registration to: DRAR, 4236 University Drive, Durham, NC 27707 or Fax (919)403-2021.
Should you have any questions, call DRAR at (919)403-2117.

Name _____

Address _____ City _____ State _____ Zip _____ Phone _____

E-Mail _____

Method of Payment: Visa/MasterCard Cash Check (payable to DRAR) Total _____

Credit Card Number _____ Exp. Date _____